

Efficiency Experts 

KeySpan Energy Delivery

Efficiency is the Bottom Line

August 30, 2005


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Who is KeySpan Energy Delivery?

KeySpan Energy Delivery (KED) comprises all the regulated assets of KeySpan including the delivery of gas to New York, Long Island, Massachusetts, and New Hampshire, as well as generating and managing the delivery of electricity on Long Island.

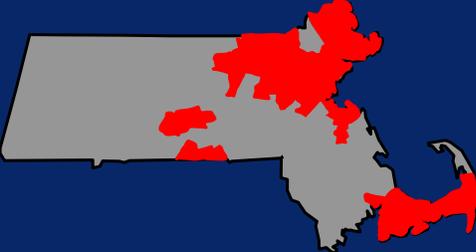
KED is the largest gas distribution company in the Northeast with a service territory of over 4,300 square miles, providing gas service to over 2.5 million customers.


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Massachusetts Service Territory



KeySpan Energy Delivery serves over 751,000 customers in 126 communities in MA. There are 62,200 customers on commercial rates.

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Why Energy Efficiency?

- Help Customers Manage Costs
- Reduce Energy Demand
- Protect the Environment
- Provide Exceptional Customer Service
- Bring Efficient Gas Technology to Market
- Meet Regulatory Obligations

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Commercial Energy Efficiency Programs

- Commercial Energy Efficiency Program
 - Energy Audits & Engineering Grants
 - Custom Incentives
- Energy Savings Plan
- Commercial High Efficiency Heating Program
- Building Practices & Technology Demonstration
- Economic Redevelopment
- Business Energy Analyzer

Massachusetts Commercial Energy Efficiency Programs

Get the **Efficiency Experts** from KeySpan Energy Delivery at 1-800-842-9326 to learn more about how you can reduce operating costs and increase profits through our energy efficiency programs.



- **Energy Audits and Engineering Grants**
Up to \$10K. No restriction on project size or on funding of engineering studies, if applicable.
- **Energy Savings Plan and Multiyearly Energy Efficiency Rebates**
Rebates for up to 50% of the installation cost, save up to \$100,000 per project for qualifying energy saving technologies.
- **High-Efficiency Heating Rebates**
High efficiency heating and water heating rebates from \$10K to \$6,000.
- **Building Practices and Technology Demonstration Program**
Be on the cutting edge of energy technology by leading the way with energy savings! You could receive funding for up to \$100,000 per project.
- **Economic Redevelopment Program**
Anytime Energy Delivery assists commercial customers located in economic target areas implement energy saving measures!

How to Participate:
Call 1-800-842-9326 today to see if your project would qualify and start taking advantage of the rebates available to help your business succeed.




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Energy Savings Plan

Energy Savings Plan

KeySpan Energy Delivery offers the **Energy Savings Plan** to encourage the installation of energy efficient fuel gas without any upfront cost.



The **Energy Savings Plan** provides an energy analysis and/or financial incentives to help our customers use natural gas more efficiently. The flexible structure of the plan provides rebates up to \$100,000 or 50% of project costs for local technologies or energy designs that reduce natural gas consumption.

The **Energy Savings Plan** identifies ways for your business to increase its energy efficiency through three energy saving programs: energy engineering and cost assessment, the peak load gas audit program, rebates on the purchase and knowledge of an efficiency expert who evaluate your building's operating efficiency and make recommendations to help you save energy. They will also identify which energy efficiency measures are eligible for rebates but the decision to implement some or all of the measures is always yours!

If your facility is a large or more complex size of energy, then you may want to take advantage of our **Engineering Grant Rebates**. This grant program is offered to customers who may be considering making efficiency improvements to their industrial processes, refrigerating their retail centers, or are considering installing advanced energy efficient technologies. KeySpan helps customers proceed with these studies for no-fee and up to \$10,000 or 50% of the cost of the study.

How to Participate:
Call 1-800-842-9326 to get started on the right path to energy efficiency today!

Customized rebate based on therm savings and type of measures installed.

Prescriptive rebates for smaller facilities.

Up to 50% of the cost of measures (Max \$100K per project).

Most energy efficient gas projects are eligible (co-gen, EMS, natural gas cooling, all types of insulation, windows, doors, etc.).

Requires Pre-Approval


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Prescriptive Energy Rebates

- Programmable Thermostats
- Boiler Reset Controls
- Steam Trap Replacements
- Pipe/Duct Insulation
- Building Shell Insulation (i.e., walls, roof, floor, crawlspace)
- High Efficiency Windows
- and others...

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Business Energy Analyzer

- On- line audit program for smaller facilities
- Instant energy saving recommendations following completion of online survey
- Case study profiles available for similar businesses/facilities
- Develop customized plan implementing energy savings measures

Home > Energy Info and Tips > Save on Energy Bills

 Energy Info & Tips

PRODUCTS & SERVICES | CUSTOMER SUPPORT | ENERGY INFO & TIPS | CORPORATE INFO | FOR BUSINESS PARTNERS

Welcome to KeySpan's Online Energy Audit KSE Ticker | My Account

Business Energy Analysis

We've got a bundle of **free** tools that can help you better manage your energy and **save money!**

First-time users set up a short "facility profile" so we can tailor our tools to match your business. All information will be kept confidential.

Get results! Please select an option on the right.

 **Efficiency FastTrack** - Identify energy-saving opportunities, and get started FAST! (2-5 minutes)

 **My Benchmark** - Compare your energy use. See how you measure up against the competition.

 **Case Study** - View quick tips and examples of how similar businesses save energy.

 **My Plan** - Review, update, and track the projects in your energy.

Have a question for KeySpan? Site Map

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Sixth District Program Activity

Since January 1, 2004

- Conducted energy audits and made energy efficiency recommendations to 114 customers
- Provided financial incentives toward the installation of 45 energy saving projects
- Rebated more than 100 pieces of high efficiency equipment
- Saved enough natural gas to heat over 50 new homes

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Action Inc



**Action Energy Office
Gloucester, MA**

Weatherization (attic/wall insulation, air sealing) and High efficiency Heating

- *Savings = 545 Therms*

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Greater Newburyport Opportunity, Inc.



Opportunity Works Newburyport, MA
Building expansion incorporated roof and perimeter insulation and high performance windows.
• *Savings = 3,200 Therms*

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Cummings Center



**500 Cummings Center
Beverly, MA**
High efficiency heating equipment and controls
High performance windows
Insulation (roof, wall, perimeter)
Energy management system
• *Savings = 20,944 Therms*

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Contact Information

Commercial Energy Efficiency Programs

1-800-843-3636

Business Energy Analyzer

www.freeenergyanalysis.com/keyspanbusiness

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781-466-5325


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