

**NSTAR Electric
Commercial and Industrial
Energy Efficiency Programs**

Congressman John F. Tierney's Forum

“Saving Energy Can Save Your Business Money”

August 30, 2005



Agenda

- Energy Efficiency Program Overview
- Core Programs
 - Construction Solutions
 - Business Solutions
 - Small Business Solutions
- NSTAR Website Offerings

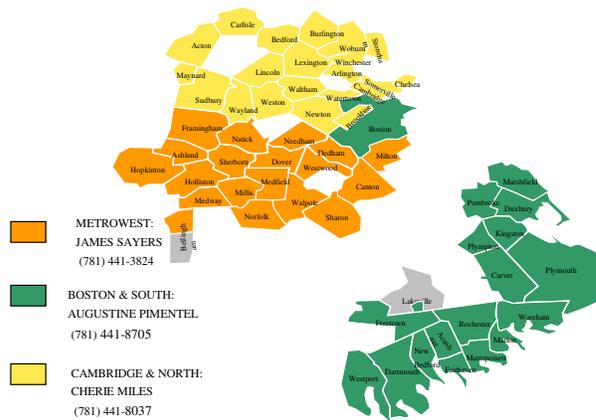


NSTAR C&I Energy Efficiency

- Customers contribute into Energy Efficiency fund through electric rates mandated by legislature
- \$0.0025/kWh
- NSTAR administers Energy Efficiency programs for its customers
- Opportunity for customers to recover \$ and lower cost of doing business by reducing energy consumption and direct energy costs
- Training and education on energy saving practices



Small & Medium Customers



C&I EE Participation

➤ From 2001-Present

➤ Bedford

- 121 Projects
- \$1,668,083 Incentive Dollars & 10,688,768 in kWh Savings

➤ Burlington

- 182 Projects
- \$2,331,333 Incentive Dollars & 14,735,127 in kWh Savings



Energy Efficiency Programs

➤ Energy Efficiency Program Offerings

- Construction Solutions - Time dependent opportunities
- Business Solutions - Retrofit projects

➤ User friendly applications

- One page prescriptive applications detailing various end-uses

➤ Program Tracks

- **Prescriptive:** Pre-determined measure incentives
- **Custom:** Non-prescriptive measures that require engineering analysis
- **Engineering Services:** Access to expert advise and engineering



Small Business Solutions

- Turnkey retrofit services for facilities < 100 kW
 - Identification, direct installation, and education of energy efficient alternatives
 - Dedicated vendors that have been secured through a competitive bid process
 - DMJM+Harris- Lighting and HVAC
 - **Contact Person:** Brian Fenochietti: 617- 723-1700
 - National Resource Management- Refrigeration
 - **Contact Person:** James Staley: 781- 255-8811
- Financial Incentives
 - 80% of total project cost
 - Off-bill interest-free financing available



Express Vendors

- 5 vendors selected to provide turn key implementation services focusing on Mid-size customers
 - Ameresco, ESCO, DMJM Harris, TNT Energy, Prism Consulting
- Eligible customers:
 - Mid-Sized 100kW-500kW (approx 2000 customers)
 - Strategic Accounts *on a referral basis only*
- Vendors will expedite prescriptive Business Solutions projects and identify custom opportunities
- Vendors assigned on a geographic basis BUT customers still have option to choose whoever they want to implement projects



Website Offerings

www.nstaronline.com/your_business

- Program Descriptions, Applications, and Contacts
- Energy Advisor
 - Commercial Energy Advisor
 - Operations & Maintenance Advisor
 - Purchasing Advisor
- Training Opportunities
- Customer Testimonials
- Links



NSTAR'S Mission: To serve our customers well

Energy Efficiency Department

Phone: **781-441-8592**

Online: www.nstaronline.com/Your_Business

Email: C_and_I_Energy_Efficiency@nstaronline.com

Cherie Miles

(781) 441-8037

